

To Rent an Instrument

Fill out & sign rental contract
Have proof of identification

Have a current MC, VISA, DISCOVER, AMEX
in contract signer's name and agree to
EZ Pay Plan

Or

Pay a refundable Security Deposit
\$125/Group A or \$225/Group B

Or

Pass a Credit Check

Repairs

While instrument is under rental, routine
maintenance is covered (except strings).

Purchase

Purchase the instrument at any time with a 30%
DISCOUNT on the unpaid balance.

Returns

You can return the instrument at any time, with no
obligation to purchase.

EZ Pay

You have the option to have the monthly payments
automatically charged to your credit or debit card.

www.joelsmithmusic.com

 **JoelSmith**
Music

Formerly

Salisbury Music
& INSTRUMENT REPAIR



Rental

410-543-1200

www.joelsmithmusic.com

joelsmithmusic@comcast.net

Rental/Purchase Plan

TRIAL PERIOD

Rent the instrument for 3 months for one low price. Gives orchestra director, student, and the parent a chance to make a decision.

(Trial Period can only begin in Aug., Sept., Oct.)

MONTHLY RENTAL *(after trial period)*

Continue to rent the instrument on a monthly basis, with payments applying to purchase.

(Rentals starting Nov.—July start as monthly rentals)

	Trial Period	Monthly Rate
Group A Violin, Viola	\$19.99 Plus tax where applicable	\$28.99 Plus tax where applicable
Group B Cello	\$39.99 Plus tax where applicable	\$42.99 Plus tax where applicable

Rental Only Plan

SCHOOL YEAR RENTAL

(no purchase option)

Group A Violin Limited Supply	\$90.00 Plus tax where applicable
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These violins are only available as a school year rental and are available on a first-come first-serve basis. We have a limited supply of these violins.

On-Line Rental

(Rental/Purchase Only)

1. Go to www.joelsmithmusic.com

2. Click the button



3. Follow the steps

4. Choose **SCHOOL DELIVERY**

5. Call **410-543-1200** to order book

We will then deliver the instrument & book to your student's school at no charge

Did You Know?

Children who participate in a performing art, like music, score on average 53 points higher math and 37 points higher verbal on their SAT's

In-Person

(Both Plans Available)

You can rent instrument & buy your book from our partner **THE GUITAR MAN** starting Sat., August 22, 2015

THE GUITAR MAN

1013 S. Salisbury Blvd. (Rt. 13)

Salisbury, MD 21804

877-484-2877

(next to Burger King just north of Salisbury University)

Mon-Sat 10am-6pm