

To Rent an Instrument

Fill out & sign rental contract

Have proof of identification

Have a current MC, VISA, DISCOVER, AMEX
in contract signer's name and agree to
EZ Pay Plan

Or

Pay a refundable Security Deposit
\$125/Group A or \$225/Group B

Or

Pass a Credit Check

Repairs

While instrument is under rental, routine
maintenance is covered at no additional cost.

Purchase

Purchase the instrument at any time with a 30%
DISCOUNT on the unpaid balance.

Returns

You can return the instrument at any time, with no
obligation to purchase.

EZ Pay

You have the option to have the monthly payments
automatically charged to your credit or debit card.



Formerly

Salisbury Music

& INSTRUMENT REPAIR



**Rental
Program**



Reserve your instrument
for the fall & SAVE
10% off your book @
www.joelsmithmusic.com

410-543-1200

www.joelsmithmusic.com

joelsmithmusic@comcast.net

Trial Period Rates

Rent the instrument for 3 months for one low price. This gives the band director, student, and parent time to make a decision.

(Trial Period can only begin in Aug., Sept., Oct.)

Group A

Flute, Clarinet, Trumpet,

Trombone, Drum, Bell Kit

\$19.99

For Entire 3-Month Period
Plus Tax Where Applicable

Group B

Alto Sax

\$39.99

For Entire 3-Month Period
Plus Tax Where Applicable

Oboes, French Horns, & Baritones available for rental. Contact us for more info.

Monthly Rental Rates

After the Trial Period continue to rent your child's instrument with all your payments applying towards the purchase of the instrument.

Group A

Flute, Clarinet, Trumpet,

Trombone, Drum, Bell Kit

\$28.99

Plus Tax Where Applicable

Group B

Alto Sax

\$42.99

Plus Tax Where Applicable

Reserve your instrument for the fall & **SAVE 10%**
off your book @ www.joelsmithmusic.com

On-Line Rental

1. Go to www.joelsmithmusic.com
2. Click the button 
3. Follow the steps
4. Choose **SCHOOL DELIVERY**
5. Call **410-543-1200** to order book

We will then deliver the instrument & book
to your student's school at no charge

Did You Know?

Children who participate in a performing art, like music, score on average 53 points higher math and 37 points higher verbal on their SAT's

In-Person

You can rent instrument & buy your book from our partner **THE GUITAR MAN** starting Sat., August 22, 2015

THE GUITAR MAN

1013 S. Salisbury Blvd. (Rt. 13)

Salisbury, MD 21804

877-484-2877

(next to Burger King just north of Salisbury University)

Mon-Sat 10am-6pm